

# Managing in the New Role of the Home Health Clinical Manager

Workshop • October 31, 2017

Axess Home Care & Hospice Conference Center at AHHC | 3101 Industrial Dr. Suite 204, Raleigh, NC 27609



Judy Adams, RN, BSN, HCS-D, AHIMA Approved ICD-10-CM Trainer, Adams Home Care Consulting, Inc. is a well-known health care consultant and speaker with over 30 years of healthcare experience and extensive experience in home care and home health management. Judy frequently speaks nationally on home health coverage, coding, HH COPs, PPS and medical review.

**Whether you are new in this role or transitioning to this role in your home health agency, it is imperative you understand the new HH COP responsibilities and requirements. Never before has there been such scrutiny on the “clinical manager.” Now that CMS has broadened who can be the Clinical Manager, this is an opportunity for nurses and other qualifying disciplines to get the knowledge they need to “thrive.” This day long program will address the following questions:**

- What do the COPs say about the new clinical manager’s role?
- Who qualifies to be a clinical manager?
- What are the challenges for a non-nurse clinical manager and how can they be overcome?
- What does it mean to provide oversight of all patient care services and personnel?
- What does that oversight include in the Home Health COPs?

**Throughout this program we will be discussing the requirements and challenges of the Clinical Manager’s responsibilities under the new COPs, NC Licensure rules, and Medicare eligibility and coverage. The objectives for the program include:**

- Identify the qualifications for the clinical manager role.
  - *Explore challenges for non-nurse clinical managers and how they can be overcome*
- Describe the challenges to making patient and personnel assignments
  - *Determining current licensure and the OIG exclusion list*
  - *Documentation of continued competency*
  - *For employees and working with disciplines under contract*
- Discuss when and who can accept referrals, referral versus an order, required documentation and the role of intake
- Identify the components for assuring that patient needs are continually assessed
  - *Who can assess and when*
  - *What actions are needed when the agency cannot meet the deadlines for assessment*
  - *Key elements of assessment to support Medicare HH eligibility and coverage for services*
- Identify the components of coordination under the new COPs
  - *Discuss alternative methods for coordinating services among agency employed and contract staff, physician(s), and the patient, patient’s family and caregivers*
- Describe the requirements related to the development, implementation and updates to individualized plans of care for each patient
  - *Expanded components of the POC*
  - *Required notices to the patient and physician when the POC changes*
  - *Physician certification of the POC*
- Define the new discharge requirements in the COPs
  - *Importance of assessment, coordination and documentation related to all stakeholders*



*The Association for Home & Hospice Care of North Carolina*  
**Managing in the New Role of the Home Health Clinical Manager**  
**October 31, 2017**

Please make a selection below:

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Contact Richard Fowlkes with questions: 919.848.3450 or [richard@ahhcnc.org](mailto:richard@ahhcnc.org)